



## Press-release

June 04, 2021

### New cars sales increase is 133,8% in May 2021

In **May 2021**, sales of new cars and light commercial vehicles in Russia increased by **133,8%** compared to **May 2020** or by **84 345** sold units, and amounted to **147 378** cars according to the AEB Automobile Manufacturers Committee (AEB AMC).

**Thomas Staertzel**, Chairman of the **AEB Automobile Manufacturers Committee** commented:

"May 2021 new vehicle sales growth is on the expected very high level compared to same month of previous year, especially for the volume leaders. In his month 147 378 new passenger cars and LCVs were sold, which is 133,8% increase versus same period last year and also 6,7% in comparison to May 2019 increase (about 10 000 cars plus). YTD May 2021 is 38,7% higher than previous year period, including the COVID-19 pandemic lockdown effect in 2020. The same situation we will observe in June, but we will see more realistic YOY monthly comparison from July on. During the summer months, we will also see the effect of limited supply driven by the worldwide shortage of electronic components. Therefore, we expect lower new vehicle sales of most of the brands compared to the currently high customer demand. With the state support of the customers and manufacturers we may hope for the positive completion of the year. The AEB AMC will renew its annual forecast with the next press release."

*Note: the total sales in May 2021 is 6,7% higher than in the same period of 2019 due to inclusion of the sales figures of BMW and Mercedes-Benz, which changed the frequency of their sales data publication from a monthly to a quarterly basis in 2020. Without sales data of the named companies sales results in May 2021 are 12,6% higher than in May 2019.*

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#### Attachments:

1. New car/LCV sales in Russia by brands for May 2021/2020 and January-May 2021/2020
2. New car/LCV sales in Russia by groups for May 2021/2020 and January-May 2021/2020
3. 25 best sold models of cars in Russia for May 2021/2020 and January-May 2021/2020

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## NEW CAR AND LCV SALES IN RUSSIA BY BRANDS FOR MAY 2021/2020 AND JANUARY-MAY 2021/2020

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.  
Note: The ranking is based on monthly results.

BRAND	May			January-May		
	2021	2020	%	2021	2020	%
Lada	38 284	15 580	146%	160 123	104 576	53%
KIA	18 818	8 008	135%	89 543	64 212	39%
Hyundai*	16 261	6 477	151%	71 866	50 479	42%
Renault*	12 482	5 640	121%	56 803	40 831	39%
Škoda	9 561	2 893	230%	42 728	26 935	59%
VW	9 115	3 621	152%	40 541	30 508	33%
Toyota*	7 349	4 486	64%	39 114	34 282	14%
GAZ LCV*	4 381	2 719	61%	19 165	16 088	19%
Nissan	3 827	2 214	73%	21 235	21 478	-1%
Haval	3 167	747	324%	12 726	5 219	144%
Chery	2 990	303	887%	12 280	2 228	451%
Mazda	2 210	912	142%	12 756	9 236	38%
UAZ*	2 199	1 359	62%	10 360	9 514	9%
Mitsubishi	2 110	503	319%	9 316	9 937	-6%
Geely	2 001	480	317%	7 302	3 457	111%
Lexus	1 866	1 274	46%	9 048	6 514	39%
Ford LCV*	1 540	731	111%	6 535	3 344	95%
Audi	1 511	605	150%	7 352	5 196	41%
Suzuki	931	349	167%	3 828	2 579	48%
Volvo	919	161	471%	3 610	1 955	85%
Peugeot*	754	143	427%	3 222	1 272	153%
Land Rover	625	274	128%	2 836	2 462	15%
VW NFZ*	611	238	157%	2 727	1 948	40%
Subaru	583	137	326%	2 806	1 954	44%
Porsche	540	254	113%	2 899	1 869	55%
Changan	442	231	91%	2 018	1 699	19%
Citroën*	408	83	392%	1 740	977	78%
FAW	263	83	217%	1 065	477	123%
Genesis	241	36	569%	1 034	543	90%
Cheryxeed	200	-	-	920	-	-
Infiniti	191	22	768%	937	559	68%
Opel*	178	11	1518%	614	35	1654%
Cadillac	146	34	329%	963	412	134%
Jeep	135	56	141%	670	535	25%
Honda	119	55	116%	610	502	22%
Isuzu*	84	71	18%	262	335	-22%

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FIAT*	82	88	-7%	480	373	29%
Lifan	68	61	11%	368	546	-33%
GAC	64	-	-	243	-	-
Jaguar	51	33	55%	173	360	-52%
Iveco*	42	17	147%	213	105	103%
Chevrolet	17	16	6%	138	227	-39%
Brilliance	9	7	29%	79	54	46%
Zotye	2	15	-87%	31	101	-69%
Foton*	1	4	-75%	29	21	38%
Ford*	0	4	-	1	66	-98%
Chrysler	0	0	-	1	12	-92%
DFM	0	45	-	0	364	-
Hyundai LCV*	-	16	-	2	58	-97%
Avtovaz	-	1 083	-	-	5 799	-
Datsun	-	854	-	-	5 902	-
<b>Total</b>	<b>147 378</b>	<b>63 033</b>	<b>133,8%</b>	<b>663 312</b>	<b>478 135</b>	<b>38,7%</b>

\*LCV sales are included into total brand's sales if exist in the product line of the brand (marked with\*); reported separately for some brands. LCV<3,5t (with several exceptions reaching highest range of 6t). Some updates concerning LCV data may occur.

## CAR AND LCV SALES IN RUSSIA BY GROUPS FOR MAY 2021/2020 AND JANUARY-MAY 2021/2020

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.

Note: The ranking is based on monthly results

Brand / Group	May						January-May					
	% Share			Volume			% Share			Volume		
	2021	2020	YOY	2021	2020	%	2021	2020	YOY	2021	2020	%
AVTOVAZ-RENAULT-NISSAN-MITSUBISHI	38,6	41,1	-2,5	56 894	25 896	119,7%	37,5	39,5	-2,0	248 414	189 082	31,4%
AVTOVAZ (LADA)	26,0	24,7	1,3	38 284	15 580	145,7%	24,1	21,9	2,2	160 123	104 576	53,1%
AVTOVAZ (NIVA)	-	1,7	-	-	1 083	-	-	1,2	-	-	5 799	-
RENAULT	8,5	8,9	-0,4	12 482	5 640	121,3%	8,6	8,5	0,1	56 803	40 831	39,1%
NISSAN	2,6	3,5	-0,9	3 827	2 214	72,9%	3,2	4,5	-1,3	21 235	21 478	-1,1%
INFINITI	0,1	0,0	0,1	191	22	768,2%	0,1	0,1	0,0	937	559	67,6%
DATSUN	-	1,4	-	-	854	-	-	1,2	-	-	5 902	-
MITSUBISHI	1,4	0,8	0,6	2 110	503	319,5%	1,4	2,1	-0,7	9 316	9 937	-6,2%
VW Group	14,1	11,7	2,4	20 798	7 357	182,7%	14,1	13,5	0,6	93 348	64 587	44,5%
VOLKSWAGEN cars	6,2	5,7	0,5	9 115	3 621	151,7%	6,1	6,4	-0,3	40 541	30 508	32,9%
VOLKSWAGEN vans	0,4	0,4	0,0	611	238	156,7%	0,4	0,4	0,0	2 727	1 948	40,0%
AUDI	1,0	1,0	0,0	1 511	605	149,8%	1,1	1,1	0,0	7 352	5 196	41,5%
ŠKODA	6,5	4,6	1,9	9 561	2 893	230,5%	6,4	5,6	0,8	42 728	26 935	58,6%
KIA	12,8	12,7	0,1	18 818	8 008	135,0%	13,5	13,4	0,1	89 543	64 212	39,4%
HYUNDAI Group	11,2	10,3	0,9	16 502	6 513	153,4%	11,0	10,7	0,3	72 900	51 022	42,9%
HYUNDAI	11,0	10,3	0,7	16 261	6 477	151,1%	10,8	10,6	0,2	71 866	50 479	42,4%
GENESIS	0,2	0,1	0,1	241	36	569,4%	0,2	0,1	0,1	1 034	543	90,4%
TOYOTA Group	6,3	9,1	-2,8	9 215	5 760	60,0%	7,3	8,5	-1,2	48 162	40 796	18,1%
TOYOTA	5,0	7,1	-2,1	7 349	4 486	63,8%	5,9	7,2	-1,3	39 114	34 282	14,1%
LEXUS	1,3	2,0	-0,7	1 866	1 274	46,5%	1,4	1,4	0,0	9 048	6 514	38,9%
GAZ LCV	3,0	4,3	-1,3	4 381	2 719	61,1%	2,9	3,4	-0,5	19 165	16 088	19,1%
CHERY Group	2,2	0,5	1,7	3 190	303	952,8%	2,0	0,5	1,5	13 200	2 228	492,5%
CHERY	2,0	0,5	1,5	2 990	303	886,8%	1,9	0,5	1,4	12 280	2 228	451,2%
CHERYEXEED	0,1	-	-	200	-	-	0,1	-	-	920	-	-
HAVAL	2,1	1,2	0,9	3 167	747	324,0%	1,9	1,1	0,8	12 726	5 219	143,8%
MAZDA	1,5	1,4	0,1	2 210	912	142,3%	1,9	1,9	0,0	12 756	9 236	38,1%
UAZ	1,5	2,2	-0,7	2 199	1 359	61,8%	1,6	2,0	-0,4	10 360	9 514	8,9%
GEELY	1,4	0,8	0,6	2 001	480	316,9%	1,1	0,7	0,4	7 302	3 457	111,2%
STELLANTIS	1,1	0,6	0,5	1 557	381	308,7%	1,0	0,7	0,3	6 727	3 204	110,0%
PEUGEOT	0,5	0,2	0,3	754	143	427,3%	0,5	0,3	0,2	3 222	1 272	153,3%
CITROËN	0,3	0,1	0,2	408	83	391,6%	0,3	0,2	0,1	1 740	977	78,1%
OPEL	0,1	0,0	0,1	178	11	1518,2%	0,1	0,0	0,1	614	35	1654,3%
FIAT	0,1	0,1	0,0	82	88	-6,8%	0,1	0,1	0,0	480	373	28,7%
CHRYSLER	0,0	0,0	0,0	0	0	-	0,0	0,0	0,0	1	12	-91,7%
JEEP	0,1	0,1	0,0	135	56	141,1%	0,1	0,1	0,0	670	535	25,2%
FORD LCV	1,0	1,2	-0,2	1 540	731	110,7%	1,0	0,7	0,3	6 535	3 344	95,4%
SUZUKI	0,6	0,6	0,0	931	349	166,8%	0,6	0,5	0,1	3 828	2 579	48,4%

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VOLVO	0,6	0,3	0,3	919	161	470,8%	0,5	0,4	0,1	3 610	1 955	84,7%
JAGUAR LAND ROVER	0,5	0,5	0,0	676	307	120,2%	0,5	0,6	-0,1	3 009	2 822	6,6%
LAND ROVER	0,4	0,4	0,0	625	274	128,1%	0,4	0,5	-0,1	2 836	2 462	15,2%
JAGUAR	0,0	0,1	-0,1	51	33	54,5%	0,0	0,1	-0,1	173	360	-51,9%
SUBARU	0,4	0,2	0,2	583	137	325,5%	0,4	0,4	0,0	2 806	1 954	43,6%
PORSCHE	0,4	0,4	0,0	540	254	112,6%	0,4	0,4	0,0	2 899	1 869	55,1%
CHANGAN	0,3	0,4	-0,1	442	231	91,3%	0,3	0,4	-0,1	2 018	1 699	18,8%
FAW	0,2	0,1	0,1	263	83	216,9%	0,2	0,1	0,1	1 065	477	123,3%
GM Group	0,1	0,1	0,0	163	50	226,0%	0,2	0,1	0,1	1 101	639	72,3%
CHEVROLET	0,0	0,0	0,0	17	16	6,3%	0,0	0,0	0,0	138	227	-39,2%
CADILLAC	0,1	0,1	0,0	146	34	329,4%	0,1	0,1	0,0	963	412	133,7%
HONDA	0,1	0,1	0,0	119	55	116,4%	0,1	0,1	0,0	610	502	21,5%
ISUZU	0,1	0,1	0,0	84	71	18,3%	0,0	0,1	-0,1	262	335	-21,8%
LIFAN	0,0	0,1	-0,1	68	61	11,5%	0,1	0,1	0,0	368	546	-32,6%
GAC	0,0	-	-	64	-	-	0,0	-	-	243	-	-
IVECO	0,0	0,0	0,0	42	17	147,1%	0,0	0,0	0,0	213	105	102,9%
BRILLIANCE	0,0	0,0	0,0	9	7	28,6%	0,0	0,0	0,0	79	54	46,3%
ZOTYE	0,0	0,0	0,0	2	15	-86,7%	0,0	0,0	0,0	31	101	-69,3%
FOTON	0,0	0,0	0,0	1	4	-75,0%	0,0	0,0	0,0	29	21	38,1%
HYUNDAI LCV	-	0,0	-	-	16	-	0,0	0,0	0,0	2	58	-96,6%
FORD	0,0	0,0	0,0	0	4	-	0,0	0,0	0,0	1	66	-98,5%
DFM	-	0,1	-	0	45	-	-	0,1	-	0	364	-
<b>Total</b>	<b>100,0</b>	<b>100,0</b>		<b>147 378</b>	<b>63 033</b>	<b>133,8%</b>	<b>100,0</b>	<b>100,0</b>		<b>663 312</b>	<b>478 135</b>	<b>38,7%</b>

Different from the international classification: brands represented on the Russian market by SOLLERS Group; see also above.

SOLLERS Group	2,5	3,3	-0,8	3 739	2 090	78,9%	2,5	2,7	-0,2	16 895	12 858	31,4%
Ford LCV	1,0	1,2	-0,2	1 540	731	111%	1,0	0,7	0,3	6 535	3 344	95%
UAZ	1,5	2,2	-0,7	2 199	1 359	62%	1,6	2,0	-0,4	10 360	9 514	9%

## 25 BEST SOLD MODELS OF CARS IN RUSSIA FOR MAY 2021/2020 AND JANUARY – MAY 2021/2020

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.

Note: The ranking is based on monthly results

#	MODEL	BRAND	May		
			2021	2020	YoY
1	Granta	Lada	12 829	5 726	7 103
2	Vesta	Lada	10 050	4 475	5 575
3	Rio	KIA	6 682	3 655	3 027
4	Solaris	Hyundai	6 232	1 924	4 308
5	Niva <sup>1</sup>	Lada	6 169	2 747	3 422
6	Creta	Hyundai	5 717	3 243	2 474
7	Polo	VW	5 102	2 158	2 944
8	Largus VP	Lada	4 864	1 981	2 883
9	Rapid PA II	Škoda	4 469	227	4 242
10	Duster	Renault	3 784	1 470	2 314
11	Camry	Toyota	3 363	1 103	2 260
12	Tiguan	VW	3 123	1 199	1 924
13	K5	KIA	3 090	0	3 090
14	Logan	Renault	2 905	1 396	1 509
15	XRAY	Lada	2 636	1 094	1 542
16	Santa Fe	Hyundai	2 265	416	1 849
17	Sandero	Renault	2 257	1 256	1 001
18	RAV 4	Toyota	2 252	1 226	1 026
19	Karoq	Skoda	2 205	579	1 626
20	Sportage	KIA	2 084	745	1 339
21	Kaptur	Renault	1 785	815	970
22	Kodiaq	Skoda	1 785	678	1 107
23	Seltos	KIA	1 733	809	924
24	Arkana	Renault	1 678	666	1 012
25	Qashqai	Nissan	1 532	792	740

#	MODEL	BRAND	January-May		
			2021	2020	YoY
1	Granta	Lada	57 075	38 444	18 631
2	Vesta	Lada	45 099	34 173	10 926
3	Rio	KIA	38 316	28 291	10 025
4	Creta	Hyundai	31 485	23 137	8 348
5	Solaris	Hyundai	26 335	14 633	11 702
6	Niva <sup>1</sup>	Lada	24 709	15 207	9 502
7	Polo	VW	22 447	16 350	6 097
8	Rapid PA II	Škoda	18 387	227	18 160
9	Largus VP	Lada	17 071	12 151	4 920
10	RAV 4	Toyota	16 441	13 422	3 019
11	Tiguan	VW	15 375	11 296	4 079
12	Duster	Renault	14 840	9 529	5 311
13	Logan	Renault	14 278	9 962	4 316
14	Sportage	KIA	12 451	8 768	3 683
15	K5	KIA	11 933	0	11 933
16	Camry	Toyota	11 622	9 282	2 340
17	Sandero	Renault	11 497	8 461	3 036
18	XRAY	Lada	11 184	6 879	4 305
19	Kodiaq	Škoda	9 395	7 231	2 164
20	Karoq	Škoda	8 921	3 236	5 685
21	CX-5	Mazda	8 392	6 868	1 524
22	Kaptur	Renault	8 390	6 733	1 657
23	Qashqai	Nissan	8 159	8 698	-539
24	Seltos	KIA	7 513	2 595	4 918
25	Arkana	Renault	7 465	5 627	1 838

<sup>1</sup>In connection with rebranding in January 2021 the LADA 4x4 model is re-named to LADA Niva Legend.

### Note:

Monthly AEB data does not include sales figures from BMW and Mercedes-Benz Rus, following BMW Group and Mercedes-Benz AG decisions to change the frequency of their sales data publication from a monthly to a quarterly basis.